AXXIA GETS ON TO THE E-CASE - WITH XML

Having seen arch-rival Solicitec have the online case management field almost to itself for the last couple of years with SolCase Online, Axxia Systems is set to strike back with its new e-Case system.

As might be expected, the system offers clients direct access, via a browser, to a secure web site where they can monitor progress on a matter but where e-Case puts clear blue water between itself and the competition is in the way it handles documents. Using server-side Word to HTML file conversion and on-the-fly encryption, the system also allows users to view actual documents.

Axxia’s Doug McLachlan says a key feature of e-Case is its use of XML. Along with letting clients send instructions via forms instead of unstructured e-mail messages, the “open” architecture of XML means that, for example, a trade union could use e-Case to manage its panel of law firms regardless of whether or not each individual practice was running compatible Axxia case management software.

The system is available for delivery now and the first law firm e-Case site is due to be up and running by September.

TIKIT AND HUMMINGBIRD IN VIRTUAL DEAL ROOM MOVE

Hummingbird and Tikit have developed a new system that takes advantage of Hummingbird’s IDMS integrated document management system to deliver the same benefits a firm such as Allen & Overy now has with its Newchange virtual dealroom facility. Via a browser, the user (who can be a member of a law firm, a client or associated third party) can access a document, check it to a local folder, edit it, annotate it with Post-it style notes and resubmit it to a matter library, with the software automatically handling security, version control, archiving, notifying other parties and producing a comprehensive audit trail.

LEGAL TECHNOLOGY ONLINE

Visit the Legal Technology Insider web site for regularly updated news, a diary of legal IT events, web bookmarks, hoax and virus reports, an archive of back issues and an extended search facility.

LATE NEWS IN BRIEF

- E-CONVEYANCING GETS A PREVIEW
  On Tuesday morning (20th June) the Lord Chancellor, Lord Irvine, officially launched Land Registry Direct, a new web-enabled enhanced data and map retrieval service that has been developed by HM Land Registry and its technology partner Global Crossing. Peter Collis, the Chief Land Registrar for England & Wales, said he hoped the service “will help turn electronic conveyancing from concept to reality”.

- Further details were not available at the time the Insider went to press but a full report will appear in the next edition of the Legal Technology News.com service.
  www.landreg.gov.uk

- GLOBAL CONSULTANCY FOR CMS
  Users of the CMS Open practice management system can take advantage of specialist CMS applications and consultancy services following the decision by CMS parent Solution 6 to expand it ACTS! (Application, Consulting & Technology Solutions) division and provide a broader range of services on a global basis. ACTS! services will include custom systems development, integration with third party products and databases, data import, export and replication and general troubleshooting work. Skadden Arps in New York has gone on record as saying that using ACTS! consultants to help with a CMS upgrade cut the project time from six weeks to one week.
  http://acts.cmsopen.com

IN THIS ISSUE

- WHAT LEVISON DID NEXT - ALL CHANGE FOR LEGAL IT CONSULTANTS AS BAKER ROBBINS MOVE IN, page 3
- INTERNET TRAFFIC REPORT - THE UK’S TOP TWENTY BUSIEST LEGAL WEB SITES, page 8
NEWS IN BRIEF

- The AIM HOLDINGS GROUP, the parent of legal systems specialist AIM PROFESSIONAL, has announced record financial results for the year ended 30th April 2000. After writing off all R&D expenditure, audited operating profits (before interest and amortisation of goodwill) were up by almost 40 percent to £1.4 million on a turnover of £9.6 million. As at April, the group had cash reserves of over £2 million. Deputy chairman Mike Booth said the legal division had reported record levels of profitability, while continuing to invest in new products including e-commerce and web-enabled systems.

- As part of the re-organisation following its takeover by the RAMESYS GROUP, legal systems integrator THE DATA BASE last week changed its name to RAMESYS. All other contact details remain unchanged, the business is still based in Nottingham (0115 971 2000)

- AXXIA SYSTEMS has opened a new regional office in Bridgwater that will serve its customers in Wales and the South-West and Wales. The office, which was formally opened by STEVEN PRIEST, the president of the SOMERSET LAW SOCIETY and senior partner of PORTER DODSON, has created 20 new jobs locally. At the end of this month Axxia will also officially commission its new disaster recovery centre in Sheffield.

- CORPORATE SYSTEMS, part of the TIME COMPUTERS GROUP, handled the upgrade of the PC network at the LEE RIGBY PARTNERSHIP in Leyland. The firm was formed after last year’s merger of LEE & CO and MARK RIGBY & CO.

- KEYSTONE SOLUTIONS is currently running seminars at its London office to demonstrate its recently acquired Net Results data mining and management information system. Call Jonathan Mayo (020 7919 5800) for details. The company has also redesigned its web site to improve the delivery of marketing and communications information to customers, prospects and investors.

COBBETTS GO WITH NORWEL FOR PMS

Cobbetts, the 250+ staff, fast growing Manchester-based commercial practice, has placed orders worth around £400,000 with Norwel for the supply of a new practice management system plus firm-wide front and back office applications, including case management, fee earner desktop, marketing and debt recovery software.

The Windows NT-based practice management system, which replaces an old Linetime accounts package, is currently being rolled out, while case management is due to go live in July. The front office infrastructure consists of Novell NetWare 5.1, GroupWise 5.5, RightFAX and Microsoft Office 2000 running under Windows 95 on Dell workstations, with Dell and Compaq servers.

Cobbetts’ IT manager Neil Davies said that along with providing fee earners with improved access to information directly from their desktops, the firm also anticipated the accounts department to benefit from innovations such as automatic computer aided billing.

TRANSACTION FORMS ON CD

The complete set of English Law Society forms, including the TransAction conveyancing scheme plus business lease and coal mining search forms, are now commercially available on CD-Rom from EveryForm. At the same time extra Court Service forms have been added to EveryForm’s free forms web site, bringing the total number of downloadable forms available to just under 800.

WILDE JOINS CARYDAN TEAM

Former AIM Professional managing director John Wilde has been appointed a non-executive director of Jonathan Beck & Associates, the Altrincham-based developers of the Carydan integrated case and practice management system.

Carydan, which has been specifically developed for the personal injuries litigation market - its flagship site is medical negligence specialists Alexander Harris, is currently being demonstrated at a series of seminars around the UK. The next dates are Bristol: 26th-to-28th June and Newcastle-upon-Tyne: 18th-to-20th July. Call Mark Richardson on 0161 941 3790 for details.

MICROSOFT LAST WORD

While we appreciate most readers will probably scream if they have to read another word about the decision in the Microsoft antitrust lawsuit, chairman Bill Gates and company president Steve Ballmer have published an open letter to all customers that seeks to address any fears they may have. The full text can be found on the web.
LEVISON TAKES TEAM TO BAKER ROBBINS

In one of the biggest shake-ups the UK legal IT consultancy world has seen for many years, Grant Thornton partner Andrew Levison is quitting the firm and taking his entire consultancy team with him to join the US IT consultancy Baker Robbins & Co.

Baker Robbins, which employs over 150 consultants in the United States and has offices in New York, Los Angeles, Chicago, Houston and San Francisco, has been sounding out prospective recruits in the UK for several months and is understood to have been trying to woo Levison from the outset. However, rather than forcing a complete break between Levison and his former employers, the two sides have instead negotiated a cross-referral arrangement. Under the terms of this deal (which is being described as a “strategic alliance”) Levison’s team will continue to offer IT consultancy services to Grant Thornton clients, while Baker Robbins will cross-refer appropriate business advisory work to Grant Thornton.

The big move takes place on 1st July, when Levison will formally join Baker Robbins as head of UK and Europe consulting services. Initially with a complement of eight staff, Levison envisages this more than doubling over the next twelve months as the Baker Robbins dimension allows the team to “leverage a broader consultancy for new and existing clients”. Along with strategic consultancy projects, Levison is keen to move the business into systems implementation and e-commerce development work.

Baker Robbins has relationships with iManage, Docs and Documentum in the United States, a factor Levison believes will help the new consultancy compete in the UK against the likes of both Tikit and the Neil Cameron Consultancy, the latter still dominating the top end of the legal technology consultancy market.

The Insider also understands that Andrew Terrett of Masons, the author of The Internet - Business Strategies for Law Firms, is joining Baker Robbins on the e-commerce and know-how side. At the time of going to print, Baker Robbins was still finalising its London accommodation however the temporary contact number is 07860 584812.

www.brco.com

NEWS IN BRIEF

WARD GETHIN, the largest law firm in Kings Lynn, has decided to base the entire operation of its front office fee earning activities around SELECT LEGAL SYSTEMS (01482 644334) case management software. Initially the firm will install the “lite” version of the software on 70 desktops but this will be followed by the development of a number of specialist applications for specific departments, starting with trade union personal injury work - Ward Gethin are the main representatives for the TRANSPORT & GENERAL WORKERS UNION (T&GWU) in that area.

MIKE BAILEY, who almost single-handedly was responsible for getting the CMS Open product off the ground in the UK, has left CMS DATA, where until last week he was the UK business manager. The official statement put out by CMS parent SOLUTION 6 read “Following the acquisition of CMS last October, there has been a substantial re-organisation of the business and, as a result, the CMS operational responsibilities have considerably altered. Mike has now made the very difficult decision to move onto another position which will provide more stimulus than his current role.”

MATT McCORMACK is looking after marketing at EPOCH SOFTWARE following the recent departure of marketing manager ANDREW COWEN, who himself only replaced ERIC McDOWELL earlier this year.

Gremlins in the last issue resulted in DUNCAN FINLYSON’s new business being given the wrong monicker. The correct name is INFOLEGAL. Finlyson is also continuing to work on some Desktop Lawyer projects for EPOCH SOFTWARE. duncan@infolegal.com

BURNETTS, which is based in Carlisle and with 90 staff is the largest law firm in Cumbria, reckons it has cut its phone bills by 40 percent since changing its telecoms supplier. As part of the move to NORWEB TELECOM, the firm was able to retain all its existing phone numbers.

www.norwebtelecom.com

V-LEX TO INSTALL PILGRIM

V-lex, a new IT practice-oriented law firm, has selected Pilgrim Systems’ LawSoft as its practice management product. Formed by John Yates, Graham Ferris and two other ex-partners of Oxley & Coward, when they broke away to form the firm earlier this spring, v-lex plans to handle work both directly and through an “alliance” of self-employed lawyers. John Yates said one of the reasons for choosing LawSoft was it could facilitate a “transparent” approach to providing legal services, with both clients and affiliate lawyers being able to access their files remotely.
NEWS IN BRIEF

- RICHMONDS SOLICITORS in Doncaster has installed a NetPilot server from EQUIINET (01793 603700) to handle the firm’s web and Internet e-mail traffic. Senior partner STEPHEN SHORE says the system, which was supplied by local reseller COMPUTA MAGIC and has the ability to automatically archive e-mails, cost approximately 20 percent of the price of comparable products.

- ALLEN & OVERY has completed its first major commercial transaction through the Newchange virtual dealroom and automated document assembly systems it announced earlier this year. The client was AMBAC, an underwriter in a £128 million bond deal for financing the HM TREASURY building in Great George Street, London, under a private finance initiative (PFI). A&O says over 100 deals are currently being processed through other Newchange online dealrooms. As reported previously, the document assembly element of Newchange is based on CAPSOFT’s HotDocs technology.

ONLINE LEGAL PUBLISHING NEWS

- CENTAUR’s legal publishing division has completed the reorganisation and hypertext linking of its EU databases and legal materials and formally launched the service as EU interactive. Legal publishing director RACHEL LESTER said the objective had been to create a “Lawtel for Europe” that would provide subscribers with one place to access all EU legal information, while at the same time “making life easier for our users by simplifying the complexity of searching and locating EU legal material”. One of the service’s innovations is an information centre subscribers can call on a Freephone number to obtain advice and assistance on all aspects of EU law and legal research.

- THOMSON LEGAL, the parent of both WESTLAW and SWEET & MAXWELL, has acquired TRANSACTIVE SARL, a leading provider of electronic legal research tools in France. Transactive’s best known product is Le Doctrinal, which is used by most of the major French law firms.

- Latest reports from the United States suggest MATTHEW BENDER, part of the REED ELSEVIER publishing group, is no longer in the market for selling its subsidiary CAPSOFT INC, the US developer of the HotDocs document assembly system, to a third party. (For the record, CAPSOFT UK is a private company entirely independent of Matthew Bender.)

- BUTTERWORTHS TOLLEY has taken a stake in MONDAQ, which specialises in delivering legal and professional information to law firms and accountancy practices over the Internet, either directly via its own web site or through third-party services including WESTLAW, LAWTEL and LEXIS NEXIS. Butterworths group managing director STEPHEN STOUT has joined Mondaq’s board.

- LAWMONEY.COM, the legal portal arm of EUROMONEY, is currently looking for an editor to head the site’s soon to be launched daily online legal news service. Within the last month BUTTERWORTHS, LAWZONE and LAW.COM/UK have all launched or announced enhancements to their online legal news services.

- CHAMBERS & PARTNERS, the publishers of Commercial Lawyer magazine, are planning to make all their titles available on the web and are currently recruiting an online editor to head the project.

- BUTTERWORTHS DIRECT has just added Banking Law Direct to its portfolio of online legal information products. Prices for the new service, which includes online versions of Paget’s Law of Banking and the Encyclopaedia of Banking Law, start at £2500 for a single user licence.

BUZZWORD CORNER

- DESKTOP DINING
Thanks to the character Gordon Gekko in the 1987 movie Wall Street, we all know that “lunch is for wimps” however with so much information and so many applications now available to lawyers at the desktop, it is now possible to carry on with bona fide fee earning work while sitting in front of a computer terminal and eating your lunch.

Unfortunately the rise of desktop dining is providing IT departments with a whole new generation of technical support problems as they tackle crumbs in the keyboard, mayonnaise on the modem and the consequence of hot and heavily sugared tea being accidentally poured on a telephone. Some offices are even reporting a rise in mice and ant infestation as the pests take advantage of all the food droppings lurking in the shag-pile. Sales of so-called “keyboard condoms” - thin plastic covers for computer kit - are also on the increase.
THE NEW KIDS - PART II
Following on from the last issue of the Insider, we continue our round-up of the latest new products, services and suppliers to enter the UK legal systems market.

■ MAKING SPACE ON THE DESKTOP
One of the more novel products to have emerged this year, although technically still only in an advanced beta stage, is the DESKspace practice management system, which has been developed by West Sussex-based sole practitioner Nick Lightbody (01273 857557).

Designed for small-to-mid-sized professional practices, the system uses a similar approach to Keystone - a product at the complete opposite end of the legal IT market spectrum - in that it aims to put case, file, document and practice management in the hands of fee earners rather than leaving them dependent upon an expensive to run team of back office support and administrative staff.

The product, which is based around a FileMaker Pro database, is also fully compatible with speech recognition technology. Another novel element - although probably of more interest to American lawyers - is that the system will run on both Windows and Macintosh platforms. The provisional pricing structure is £699 for a single user licence, with additional users costing approximately £250 per seat. For more than 10 users, a copy of FileMaker Server, which costs £799, is also recommended.

www.deskspace.com

■ ASP FOR CITRIX
The Integration Group, which operates from a secure managed data centre in the London Docklands, has become one of the first application services providers (ASP) in Europe to be awarded a Citrix “ibusiness” licence. This allows law firms anywhere in the UK or Europe to effectively rent and use individual software applications via leased lines, ADSL or the Internet. A demonstration version of the company’s services is available on the web.

www.integration-group.com

■ TOUCHING BASE WITH LEGAL TELECOMS
Touchbase Communications, which specialises in the provision of telecoms implementation and consultancy services - the company has partnership arrangements with Cisco and Lucent - now has a team focussing specifically on the UK law firms vertical market.

The team, which includes equity partner Jon Amery and senior consultant Anthony Liston, has already carried out projects for a number of London firms, including Charles Russell, Howard Kennedy, Finers, Boodle Hatfield and Warner Cranston. In addition, Touchbase is also starting to win work from US practices, such as White & Case, that are opening London offices and need compatible systems.

Touchbase’s head office (020 7878 7000) is in London. The company also has offices in Madrid and Auckland.

www.touchbase.co.uk

LEGAL TECHNOLOGY DIARY DATES


www.events.lawsociety.org.uk

■ JULY 3, LONDON. Creating a Web Presence. An evening seminar (starts 6:30pm) organised by the Society for Computers & Law. The theme is making law firm web sites more effective and speakers include Eduardo Ustaran from Paisner & Co. The event takes place at Linklaters head office in Silk Street and qualifies for one CPD hour. Free to SCL members, non-members £30 (inc VAT). Call 01179 237393 to reserve a place.

■ SEPTEMBER 5, GLASGOW. The Interactive Library. Seminar organised by Soutron to promote its library systems. For details call 01332 8211817.

www.soutron.com/seminars

■ SEPTEMBER 13, EDINBURGH. Nothing but the Net, a one day conference covering everything lawyers need to know about running a legal practice on the web. Organised by the Scottish Law Society’s Update division. Fee £99 (+ VAT). The event qualifies for CPD points. For details call 0131 226 7422.

www.legaltechnology.org       Legal Technology Insider
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SITES TO BOOKMARK

- Edinburgh law firm WRIGHT & CO has launched an online divorce advice service - DIVORCE UK - offering free help on a range of topics including the impact on pensions, dealing with the Child Support Agency, and the difference between divorces in Scotland and England & Wales. The company plans to create a “franchise-style” package of services offered by a network of affiliated law firms. The aim is to have a network of 200 firms whose members will benefit from ongoing marketing campaigns. Along with Wright & Co, founder members include SMITHSON CLARKE on Tyneside, BUCHANAN DICKSON FRAME in Glasgow and WOOLLEY & CO, which has offices throughout the Midlands.
  www.divorceuk.com

- OLLIERS in Manchester has launched a marketing site for legal aid lawyers that will allow solicitors to post job vacancies and seek referral arrangements with other firms.
  www.legalaidlawyers.com

- With the holiday season underway, DESKTOP LAWYER has developed a package of cheap (each costs just £2.99) downloadable, jargon-free legal letters enabling holidaymakers to make complaints quickly, easily and without the need for a solicitor. The letters deal with some of the more frequent complaints including: lost luggage, flight delays and unrealised expectations.
  The company has also agreed a reseller deal with the COMMERCIAL PROPERTY DATABASE that will give CPD’s subscribing property agents, such as FPD SAVILLS, access to the full Desktop Lawyer range of commercial property agreements.
  www.desktoplawyer.co.uk
  www.cpd.co.uk

- Scottish law firm BOYDS is now selling a range of downloadable legal documents online. The documents, which each cost £45 + VAT, have been designed for e-business start-ups and include confidentiality agreements, disclaimers and copyright notices.
  www.boydsla.com

“E-BAY” FOR LAWYERS TO HIT UK

The Americans call them “e-Bay for lawyers” - online auction sites that allow pre-selected groups of law firms to bid for legal work as an alternative to the traditional beauty parade. To-date FirstLAW has had the market to itself on this side of the Atlantic but earlier this month John B Henry II, a former Wall Street lawyer-turned business entrepreneur, was in the UK talking to inhouse counsel at some major corporates about putting their work up for tender on his rival eLawForum service.

Henry’s company, which has already begun hosting legal service auctions in the United States, has appointed Mobil’s former senior counsel Kay Consolver as its chief operating officer and includes Boyden Gray, President Bush’s chief White House counsel and now a partner with Washington law firm Wilmer Cutler & Pickering among its investors. ELawForum’s revenue stream will be based on charging a buyer’s premium of two percent of the value of any legal work undertaken.

- Former Legal Network Television (LNTV) director Peter Reekie is to join Markets Unlocked, a new UK business-to-business (B2B) online trading hub, prompting speculation that it will also be moving into the legal services field.
  www.elawforum.com
  www.marketsunlocked.com

JUST ASK FOR FULL FORCE

Full Force Marketing (01209 822060), which operates a number of specialist law firm marketing directory web sites, has received Community Legal Service approval to have its Family-Solicitors.co.uk, Employment-Solicitors.co.uk and AccidentCompensation.com sites featured on the official CLS JustAsk! public legal services portal.

- The English Law Society has confirmed it is working on an online directory of every solicitors practice in England & Wales. The site is expected to go live in the autumn.
  www.justask.org.uk
  www.solicitors-online.com

PROPERTY DATA GOES ONLINE

Experian, part of the Great Universal Stores mail order group, has used its extensive market research data to create a new “e-series property” online database that can provide home buyers with demographic and neighbourhood information about the properties and areas to which they are considering moving. Details available include: the incomes, age and employments profiles of the neighbours, local burglary and motor crime statistics, the performance figures for local schools and insurance underwriting data relating to subsidence, flooding and windstorm damage.
  The data will be available from next month through third party web sites such as Scoot.com and Easier.com.
LAW SOCIETY LAYS DOWN E-MAIL RULES

The English Law Society has just published new guidelines on the use of e-mail by solicitors. While reminding lawyers of the risks associated with the medium - such as the potential for anonymous communications to be exploited not only by money launderers but even in relation to more routine matters such as wills - the guidelines are positive in tone and emphasise “the great benefits that e-mail can bring to the professional practice”.

On the question of encryption, the Society has adopted a similar pragmatic approach to that of the American Bar Association, advising firms not to include confidential information in non-encrypted e-mail without the informed consent of clients and to take particular care to ensure individual private clients fully appreciate the possible risks.

ANOTHER DAY, ANOTHER BUG

Scarcely a week goes by without reports of yet another new computer virus escaping into the wild. This week it is the turn of Fireburn which although more of an embarrassing nuisance than a business wrecker - it submits obscene messages on your behalf to online chatrooms - is still one more problem busy e-mail users and network managers can live without.

The good news is because Fireburn was first detected about ten days ago, all the main anti-virus software products are already geared up to cope with it - although you may still need to download the appropriate fix. The bad news is you can be certain that yet another virus will not be far behind.

One impact of these virus attacks is that organisations are starting to widen the scope of their security measures. Along with the usual warnings about backing up data on a regular basis and both installing anti-virus software and ensuring it is regularly updated, best advice now includes:

- Changing your e-mail client software settings to treat all incoming messages as plain text, with all the HTML formatting and graphics stripped out, as this should limit the impact of Javascript-based viruses such as KAK.
- Not opening attachments, even from people you know, until you are certain they are virus free. If in any doubt, delete both the message and the attached file. Senders can circumvent this problem by incorporating the document as a plain text message within the body of the e-mail rather than sending it as an attached file.
- If you must send attachments, save them in RFT (Rich Text Format) rather than as a Word DOC file, as this will prevent the transmission of macro viruses.
- Finally, download a copy of the e-mail security update for Outlook 98 and Office 2000 that Microsoft posted onto its web site last week. Microsoft recommends users to retain the download’s default settings.

READER SERVICES

- WATCHING BRIEF ONLINE
Watching Brief Online is a digital newsletter providing a summary of recent local government law cases. It is available free of charge on the web and in a plain text e-mail format. To subscribe send an e-mail, headed “Watching Brief” and containing your e-mail address, to:
  info@legaltechnology.org
  www.watchingbrief.com

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  www.legaltechnology.org

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LEGAL WEB SITE TOP 20

Welcome to the second of our monthly traffic reports on the UK's busiest legal web sites and portals. The figures are to 31st May. As predicted last time, all sites have reported increases in visitor numbers after the quiet period over Easter. To cope with the increase in responses, we have expanded the chart from a Top 10 to a Top 20.

New entries this month include DLA Solicitors, the Law Society and the Law Society Gazette plus two e-commerce sites: Desktop Lawyer and EveryForm. The huge increase recorded by Interactive-Lawyer reflects the fact the site’s traffic figures are now combined with the Lawtel service for advertising sales purposes. Stripping out Lawtel traffic, the site logged 385,000 impressions, making Gazette Online the busiest web site belonging to a legal magazine.

(1) Interactive-Lawyer + LAWTEL (www.interactive-lawyer.com)
   Page Views 1.55 million - Sessions 53,444 - Hits n/a
(2) International Centre for Commercial Law (www.icclaw.com)
   Page Views 728,125 - Sessions 46,008 - Hits 1.82 million
(3) Butterworths Direct (www.butterworths.co.uk)
   Page Views 421,291 - Sessions 75,400 - Hits 1.09 million
(4) (Law Society) Gazette Online (www.lawgazette.co.uk)
   Page Views 404,759 - Sessions 38,945 - Hits 1.31 million
(5) Desktop Lawyer (www.desktoplawyer.co.uk)
   Page Views 278,996 - Sessions 71,127 - Hits 2.16 million
(6) The Law Society (www.lawsociety.org.uk)
   Page Views 270,230 - Sessions 59,596 - Hits 1.37 million
(7) Legal Week (www.legalweek.net)
   Page Views 262,310 - Sessions n/a - Hits 575,561
(8) EveryForm (www.everyform.net)
   Page Views 178,823 - Sessions 13,277 - Hits 471,701
(9) DLA Solicitors (www.dla.com)
   Page Views 170,165 - Sessions 67,880 - Hits 368,389
(10) Employment Law (wwwemplaw.co.uk)
    Page Views 167,084 - Sessions 20,012 - Hits 492,016
(11) LAWmoney.com (www.lawmoney.com)
    Page Views 96,159 - Sessions 31,419 - Hits 695,394
(12) Delia Venables Legal Resources (www.venables.co.uk)
    Page Views 79,249 - Sessions 22,393 - Hits 142,590
(13) Infolaw (www.infolaw.co.uk)
    Page Views 38,295 - Sessions 13,548 - Hits 40,133
(14) Osborne Clarke (www.osborneclarke.com)
    Page Views 36,277 - Sessions 20,171 - Hits 148,038
(15) J ust Ask!(Community Legal Service) (www.justask.org.uk)
    Page Views 31,258 - Sessions n/a - Hits 469,012
(16) Lawyers Online (www.lawyersonline.co.uk)
    Page Views 31,016 - Sessions 20,179 - Hits n/a
(17) Law on the Web (www.lawontheweb.co.uk)
    Page Views 23,300 - Sessions n/a - Hits 66,891
(18) Employment Solicitors (www.employment-solicitors.co.uk)
    Page Views 10,649 - Sessions 7774 - Hits 96,362
(19) Accident Compensation (www.accidentcompensation.com)
    Page Views 8950 - Sessions 3981 - Hits 71,676
(20) Family Solicitors (www.family-solicitors.co.uk)
    Page Views 6455 - Sessions 2618 - Hits 35,080

THE NEXT ISSUE
The next issue of Legal Technology Insider - No. 104 - will be published on Wednesday 5th July, 2000.