



So many solutions, so little space

Learn how we help over 100,000 iManage WorkSite users worldwide.
www.DocAuto.com • 800-DOCAUTO

DOC AUTO
FUNCTIONALITY IS A FUNCTION OF YOU.[®]

WorkSpace Management
Reporting Exporting
WorkS with WorkSite



AMERICAN
LEGAL
TECHNOLOGY
INSIDER

US & Global Legal IT News

Tikit shakes up the time recording sector

Last week the London-based Tikit Group announced the simultaneous acquisition of the Canadian software company PensEra, the developers of the TimeKM 'next generation' time recording software and the IP rights to the still widely used Carpe Diem time recording software from Sage Software Inc.

With over 150 user firms, Tikit is probably best known in North America for its eMarketing Suite for the LexisNexis Interaction CRM, however the company also has a strong focus in the law firm accounts, billing and practice management sector, with users ranging in size from the global firm Freshfield Bruckhaus Deringer through to 600 small-to-mid sized firms in the UK. Tikit chief executive David Lumsden said the acquisitions represent the next phase in the group's development as a global legal software and services business.

Comment: The 200 firms still running Carpe Diem can relax, this is not a covert end-of-life operation. Instead, not only is Tikit committed to continuing to support Carpe Diem but is also planning to release a new version within the next few weeks. In addition, TimeKM (to be rebranded as Carpe Diem Enterprise) now offers users a pain-free migration route if ➔

➔ and when they want to move to a next generation time recording system that can handle such things as 'found time' capture. Also on the product roadmap are mobile interfaces for Carpe Diem and TimeKM that run on Blackberry, iPhone and Android devices. The first of these (for the Blackberry) will be shown at LegalTech New York.

Lexis to launch new legal ERP based on Dynamics

LexisNexis International last week announced plans for a new legal sector-specific financial and practice management/ERP system based on the Microsoft Dynamics AX platform. A beta version will be available next year with general availability planned for 2012. Although primarily positioned as an upgrade option for users of legacy LexisNexis software in the UK, Europe and Australia (plus possibly China), management say its advanced functionality (including support for multi-currency and multi-jurisdictional operations) also make it a viable alternative for larger firms wanting a broader choice than just Aderant Expert and Elite 3E. Microsoft say the possibility of a similar LexisNexis product for North America is 'under discussion'.

B&B deploy Google Apps

Labor law specialists Bradford & Barthel, which has 77+ attorneys across 12 offices in California, has deployed Google Apps on a cloud-hosted platform. As part of a two year strategy, B&B has already rolled out email, intranet ...continued on page 2 ➔



Aderant®
StarLaw™

Seamlessly Manage Documents,
Records, and Emails

Enterprise Information Management www.aderant.com



Steve Bassinger
Director of Accounting
McKool Smith PC

ELITE 3E WORKS FOR MCKOOL SMITH

Download the **Case Study** and **Client Profile** to learn how 3E works for this leading litigation firm. [LEARN MORE >>](#)



Big two battle it out

Whatever LexisNexis may be planning in the future (see *front page*), when it comes to financial management systems for larger law firms, the choice currently remains the Big Two, namely Elite or Aderant. This month has seen Seattle based **Perkins Coie** (with 17 offices and over 700 lawyers) select Elite 3E to replace its legacy Aderant system. Corporate advisory and restructuring consultancy **Zolfo Cooper** has also selected Elite 3E.

Meanwhile **Gordon & Rees** has selected Aderant Expert as its new practice management platform and will be rolling it out next year to over 500 timekeepers in 17 offices. The firm's legacy system is Barrister.

- Aderant has also announced a software services partnership with Wilson Legal Solutions, who will now offer Aderant sites deployment services for workflow and ClearView implementations, as well as Aderant Expert customizations.

www.wilsonlegalsol.com

November's deals

Greenebaum select Compulaw Louisville-based Greenebaum Doll & McDonald has selected Compulaw Vision for its firm-wide calendaring and docket matter management needs.

Outsourcing helpdesk Arent Fox, a 350 attorney law firm, has selected Intelliteach to handle its helpdesk operations on a 24/7 outsourced basis. The firm has already used Intelliteach to support a Windows 7 upgrade and Office 2007 rollout.

Firm selects Worldox Vancouver law firm Lindsay Kenney has selected and implemented Worldox as its new email and document management system. The 140-user system was selected and installed with the assistance of Baker + Cadence Solutions.

Keno Kozie selected for support Class action specialist Cohen Milstein Sellers & Toll has selected Keno Kozie to provide first and second level helpdesk services, as well as support its virtualized environment, DMS and litigation systems.

- Keno Kozie now supports Compellant Technologies' network storage solutions.

B&B deploy Google *continued from front page*

↳ extranet, video, calendaring, WP, spreadsheets, presentations and document collaboration (the latter four all via Google Docs) with a hosted document management system and unified messaging platform still to come. In terms of return on investment, ten months into the project the firm says Google's pricing model is about one-tenth the cost of licensing fees for Microsoft Office, Sharepoint and similar traditional software applications.

The **LITÉRA**
Launchpad

- † Integration free access to full document lifecycle management
- † No add-ins eliminates hassles and headaches
- † Support for MS Word, Excel, PowerPoint and PDF documents
- † You control your MS Office upgrade path
- † Patent-pending technology recognizes your environment automatically
- † Scalable to any size

Register for an online demonstration at www.Litera.com/launch.

336.375.2991 www.Litera.com Sales@Litera.com



Axcelerate™ eDiscovery Results with Predictive Coding™

Case study at: www.recommind.com/outpredict

RECOMMIND

FULBRIGHT & Jaworski L.L.P.
Attorneys at Law

ProLaw makes alliances

At last month's user conference in Albuquerque, ProLaw took the opportunity to announce the latest additions to its alliance program. These include digital dictation workflow specialists **Verdatum**, whose integration means attorneys can dictate directly within ProLaw; **DocsCorp**, the developers of the pdfDocs suite of PDF management and document comparison applications; and **Bellefield Systems**, which has just launched a suite of utilities including a smart email profiler and a document organization tool.

www.elite.com/prolaw/partners/

The Australians are coming !

Rightly or wrongly, outside of North America there is a widely held belief that both US vendors and law firms don't understand the benefits of case and matter management software for handling volume work. One case software vendor planning to expand into the North American market is Caseflow, which has just signed up two new resellers. These are Triella Corp, a Worldox partner and IT services provider who will be focussing on Toronto and other parts of Canada; and RBRO Solutions, an Autonomy iManage partner who will be reselling in both Canada and the United States.

www.triella.com + www.rbrosolutions.com

More November wins

Nelson Mullins go Frayman Nelson Mullins Riley & Scarborough, with 400+ attorneys, has selected the Frayman Group's Compliguard Protect as its ➔

➔ new information governance and confidentiality management platform. Nelson Mullins will use Compliguard Protect to centrally manage security and access to a range of systems including its Aderant PMS and NetDocuments-based DMS.

nQueue adding customers nQueue Billback reports a strong Q3 for its costs recovery system, adding nine new customers across the US including one AmLaw 100 firm and another from the NLJ 250.

Foster Pepper deploy TOA Foster Pepper, which has offices in Seattle and Spokane, has deployed Best Authority software from Levit & James to help generate Tables of Authorities.



100's of US law firms have turned to the pdfDocs suite

Manage your legal documents more efficiently, more securely.

Find out more at www.docscorp.com/legal

pdf Docs
SOLUTIONS SUITE



star targetCash

Improve your collection campaign process and increase your cash flow with star targetCash!



www.selectsa.com 410-308-7600



star collect

Make your collections process more efficient, organized and accessible with star collect!

New product launches

Intranet for mid-size firms Project Leadership Associates (PLA) has launched its LAP (legal accelerator product) intranet for mid-size law firms. Based on Handshake and Sharepoint technology, LAP can be integrated with DMS, PMS and CRM systems to provide realtime matter management data via graphical dashboards and reports.

- PLA has expanded its legal consulting practice by hiring Sean Byrne as litigation solutions counsel and Chris Tragasz as senior consultant.

www.projectleadership.net

HotDocs & Sharepoint HotDocs has launched its new Workspace for Sharepoint web part. This works in conjunction with HotDocs Server 10 to enable the rapid assembly of HotDocs templates within a Microsoft Sharepoint 2007 or 2010 environment.

www.hotdocs.com

Iron Mountain launch Iron Mountain has formally launched its new Enterprise Discovery Suite to offer a unified information governance and discovery capability reflecting the fact discovery and compliance is becoming a cross-enterprise process. The suite brings together four existing Iron Mountain systems: NearPoint, Connexed Classify & Collect, eVantage and Legal Discovery.

www.ironmountain.com/discovery

pdfDocs is PDF/A ready Following the recent v5.0 upgrade of the CM/ECF system, courts can now accept electronic documents in a PDF/A file format, with a proviso that 'at some time in the future, not yet determined, the court will be required to limit CM/ECF filings to PDF/A documents only.' DocsCorp has announced that its pdfDocs Desktop

➔ PDF management application is already PDF/A compliant and ready.

- LAN Infotech is now DocsCorp's preferred partner for installation and implementation in Florida.

www.docscorp.com

TyMetrix dashboard launch CT TyMetrix has launched its new Dashboard product, which the company describes as the flagship offering in its business intelligence-on-demand suite for C-level and inhouse legal department executives who need matter management, spend, performance analysis and KPI data in an easy-to-view format.

www.cttymetrix.com

New hires, people & places

DocuLex has hired **Erin Dempsey** as its new director of marketing, with special responsibility for the company's reseller community. **Recommind** has appointed **David Gorman** as senior director of client services. Gorman has worked in the ediscovery sector for over 15 years. **Smart WebParts**, the company behind the Smart Time time recording system, has hired **Devin GawneMark** as director of business development. Most recently he was the product manager for DTE Axiom at APS. **DocSolid**, the company behind KwikTag, has hired **David Guilbaut** (ex ImageTag and Xerox) as vice president and Nadya Britton (most recently with ALM Events) as sales manager. Company president **Steve Irons** said "We are ramping up with this smokin' combination of experience joining the DocSolid team." **Geller Data Solutions** senior architect for software solutions **Mike Ferrara** has received a *Sharepoint Influencer award* for his work as editor of SharePointReviews.com

To speak the language of tomorrow,
you just have to use a tool that's always been there: Your voice.

Philips digital dictation solutions let you simply work smarter!
Contact us to be in the know: www.philips.com/dictation • pds.marketing@philips.com

PHILIPS
sense and simplicity



Reliable, affordable 100% legal-focused service desk support
After Hours Support. Overflow Support. Complete Service Desk Outsourcing

www.intelliteach.com | 866-698-7837



Consolidation continues in ediscovery sector

The shakeout and consolidation within the litigation support and ediscovery sector continues with three more deals announced over the past four weeks. London-based **Trilantic International**, whose expertise in EU data privacy law has made it the partner of choice for many US law firms and corporates engaged in cross jurisdictional ediscovery projects in the UK, Europe and Middle East, has been acquired by the **Huron Consulting Group**. The existing Trilantic team, including founder, managing director and US conference circuit veteran Nigel Murray, will join Huron.

Still in the UK – but again a litigation support services provider with strong US links – **Legal Inc** has been acquired by the forensic advisory division of accountants **Grant Thornton**. And, finally, Orlando-based **Wave Software** has acquired the E.L. Native Review technology from **Electronic Legal Software LLC** of Denver. Wave, who already integrate the software with their own Trident Pro system, say the acquisition will allow them to take the product “to the next level”.

Insider merger agreed

Legal Technology Insider Ltd, the publishers of this newsletter, have announced a merger with Jeremy Hill’s Innovators in Law (IIL). Charles Christian continues as publisher and editor-in-chief while IIL will assume responsibility for commercial management. Longer term the merger will see the development of new products and publications.

American Legal Technology Insider

American Legal Technology Insider is available free of charge as a PDF. To subscribe email altisubs@legaltechnology.com

Editor-in-Chief: Charles Christian

Phone: + 441986-788666

Email: altinews@legaltechnology.com

For advertising inquiries email Philip Woolley at philip.woolley@innovatorsinlaw.com

The next issue (No.29) will be published on Thursday 2 December. Keep up with legal IT news by visiting our blog www.theorangerag.com and Twitter [@ChristianUncut](https://twitter.com/ChristianUncut)

ISSN 1758-5023 © American Legal Technology Insider 2010



An insider's view into doing business
in the legal technology space