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## Sharepoint, iPhones & iPads on vendor agendas

With Microsoft Sharepoint and Apple iPhones and iPads now an established feature within more and more law firms, vendors have no option but to embrace these technologies in their own product development strategies, either as alternative delivery platforms or to address some of the issues they create. Here are some of the latest vendor new product launches...

On the Sharepoint front, **StoredIQ** has extended its ediscovery and information management support for Sharepoint beyond document libraries to include wikis, blogs (as well as their associated metadata) and now Sharepoint user profiles and versioning. Another vendor active in this area is **Workshare**, which has now launched Workshare Point to provide closer integration between Sharepoint and the Microsoft Outlook and Office applications. The key benefit of the new Workshare product is to make it easier for users to retrieve and file content to Sharepoint without leaving their office applications, so that Sharepoint can serve as a central document and email management system.

And then we have the iPhone and iPad. In conjunction with the **Bellefield Partnership**, Thomson Reuters **ProLaw** now has its first iPad app. Called iDocExplorer (and available from iTunes) it gives users mobile access to their documents via a 3G or wireless connection. **World Software** has ↗

↗ launched a free iPad app that provides remote desktop connectivity to its Worldox DMS. **Philip Speech Processing** has announced a new wireless digital dictation recorder app for iPhones and iPads.

To tackle the downside of "iPad/iPhone frenzy" **Guidance Software** has announced that the latest version of its EnCase Neutrino digital forensics and ediscovery software supports the acquisition of data from iPhone, iPad and iPod Touch devices. The move follows survey findings that the corporate use of tablet devices is set to double over the next three months. (EnCase also supports Android devices.) Finally, **Lit Software** has launched its TrialPad app (one time cost \$89.99 from iTunes) which allows litigators and expert witnesses to present electronic evidence in court at a fraction of the cost of using professional trial presentation consultants. TrialPad imports both files and the folder structure intact from Dropbox so attorneys can organize exhibits on any PC before exporting them to an iPad.

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## March wins, deals and rollouts

**Interaction win in Australia** After looking at several different options to replace its legacy CRM system, leading Australian law firm Blake Dawson has selected LexisNexis Interaction as its new client relationship management solution.

**Another DLA site for Elite** Following the recent completion of its merger with DLA Piper, DLA Phillips Fox New Zealand has selected Elite 3E as its new financial and practice management system. The firm will be swapping out Aderant in favour of 3E.

**Two LegalNet wins** 'Desktop-to-courthouse' workflow specialist American LegalNet has received new orders for its eDockets rules-based docketing and calendar system from McKenna Long & Aldridge LLP and Fenwick & West LLP.

**DoJ continues contract** In a contract worth up to \$50 million, the Executive Office for US Attorneys for the Department of Justice has awarded IE Discovery Inc a contract to continue operating the Litigation Technology Service Center (LTSC) in South Carolina. The Center supports US Attorneys Offices in all 94 judicial districts in over 200 locations. As part of the LTSC deal, Document Technologies Inc is helping provide litigation discovery services.

**Seven agencies deploy Lawbase** Seven city and county agencies in the state of Washington have implemented the Lawbase case and matter management system from Synaptec Software. The City of Kent was the first to deploy Lawbase, starting in its prosecution department before expanding it to the probation department.

**New Worldox swap-in** Denver law firm Robinson Waters & O'Dorisio has swapped out its legacy OpenText document management system in ➔

➔ favour of a Worldox DMS from World Software.

**Trio of Aderant wins** Aderant has won contracts to implement the Aderant Expert practice management system at Krieg DeVault LLP in Indianapolis (the firm is also deploying the Expert Matter Planning module for AFAs), at Marshall Dennehey Warner Coleman & Goggin (the firm will also roll out the Aderant Expert ClearView and Advanced Workflow applications), and at DFDL Mekong, one of the largest law firms in Singapore and the Mekong region of South East Asia.

**Microsystems wins** During the current reporting period, Microsystems has received orders for its DocXtools modules and 3BClean metadata products from, among others, Davis Wright Tremaine, Hahn Loeser & Parks, Ropes & Gray and Zuckerman Spaeder, as well as Torys and Fasken Martineau DuMoulin in Canada. ...continued on back page ➔

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## News product launches

**PredictiveCoding.com** Recommind last week launched a new online resource covering the subject of computer expedited document review in the ediscovery process. You can find the site at [www.predictivecoding.com](http://www.predictivecoding.com)

- Recommind has also launched Decisiv Search QuickStart Edition, a new version of its enterprise search software for mid-sized firms looking for a fixed cost package. Foley Hoag LLP is one of the first firms to sign up for the new package.

**Bighand 4 supports Android** Bighand has just released version 4 of its digital dictation software. New features include an advanced 'multistep' workflow facility that doesn't require the purchase of additional BPM software; mobile email integration so an email message can be attached to a voice file; enhanced Autonomy iManage integration and support for the Android mobile phone platform. We think is a world first.

**Autonomy extends in social media** Two big announcements from Autonomy: the first is the launch of its cloud-based, Information Management Platform (which includes records management, universal search, process automation, conflicts management and the Worksite DMS) as an SaaS offering. The second is the extension of its ediscovery suite to encompass social media (including Facebook, Twitter and YouTube). Along with EDD, the application also operates as a social media governance and compliance platform; and, can identify, analyze and act on patterns to help understand customer sentiment across social media.

**Comment:** The cloud offering is a potentially very interesting development as it could open up to Autonomy a sector of the law firms' market that currently do not run discrete DMS products and who might otherwise be tempted by a Microsoft Sharepoint alternative. We suspect the key issue here will be price.

**New parts for Smart WebParts** Two new enhancements to the Smart WebParts product suite. These are an integration kit for the DTE Axiom time recording system and a technology partnership with Airtime-Manager, who produce the A4P mobile time tracking and billing application which allows users to capture and log time on Blackberrys and iPhones. [www.smart-webparts.com](http://www.smart-webparts.com)

**CaseCentral puts EDD on cloud** CaseCentral has announced Release 5 of its cloud-based ediscovery software. The company say the product 'reinvents' cloud-based early case assessment, analysis, review and production with advanced analytics and visualization in an intuitive, unified user interface. [www.casecentral.com](http://www.casecentral.com)





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⇒ **March wins** *continued from page 2...*

**Autonomy announces more wins** Autonomy reports that its iManage Worksite DMS and Universal Search products are continuing to win new law firm business, with latest deals including Brownstein Hyatt Farber Schreck, Brown Rudnick, Crowley Fleck and Fennemore Craig. Autonomy says its user base now includes 75 of the global top 100 law firms and all 10 of the 10 top US firms.

**Bighand cut costs** Allen J Hart, the IT director of Pittsburgh firm Burns White says since rolling out a Bighand digital dictation workflow solution, including the Blackberry client, in less than a year the firm has improved its attorney to support staff ratio from 1:1 to 3:1 (and in some practice areas 4:1). The improvement was achieved as a result of being able to increase the attorney population without needing to recruit additional support staff.

- Adelaide (Australia) law firm Norman Waterhouse has rolled out a Bighand for iPhone 4 mobile digital dictation system across the entire firm.

**LeClair collaboration** National law firm LeClair Ryan is now working with discovery specialists ⇒

⇒ Index Engines to develop the firm's new Legacy Data Risk Management Service, which is designed to help advise clients on best practices for managing legacy data to reduce risk and minimize future ediscovery costs. The firm warns that in today's climate, proactive management of corporate records is critical but organizations must also ensure their data retention policies also apply to historical data locked away on backup tapes.

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