AMERICAN LEGAL TECHNOLOGY INSIDER

All change at the top for Thomson Reuters Elite

After five years with the company, including three as president, Kim Massana is leaving Thomson Reuters Elite to pursue a new opportunity with an organization operating in the academic industry. Massana's replacement, who was formally appointed managing director last week, is Cary Burch. Burch, who has served as the chief operating officer at Elite for the past two years, said the senior executive team at Elite would "work closely during the (management) transition to maximize continuity for the business and its customers."

New agency spins off from Hubbard One

Following the recent reorganization at Thomson Reuters, which saw Hubbard One brought back within the Elite business, the company's Chicago-based interactive marketing/website development team has been spun off and acquired by One North Interactive LLC. Founded by CEO John Simpson and COO Jeff Hirner, both former Hubbard One ⇨

⇨ executives, One North's 65-strong staff will continue to serve Hubbard One's existing US and international customer base. "Serving clients across the globe has been part of our DNA for many years" said Simpson.

Simpson also explained it was only the web services side of Hubbard One that had been spun off into One North. The more productized parts of the business, such as the intranets and CRM software, remain firmly with Thomson Reuters Elite.
Comment: We like Simpson's description of those photographs of partners that still appear on far too many law firm websites as "the hostage photo".
www.onenorthinteractive.com

OrcaTec investment boost

Ediscovery and predictive coding specialist OrcaTec has just received what the company describes as "a substantial investment" from Atlanta-based litigation support entrepreneur Mark Hawn. Hawn describes predictive coding as "a game changer".

Levit & James take silver

Congratulations to **Levit & James Inc** which this month celebrates 25 years in the legal IT industry. Formed in 1987 by Ian Levit and Fletcher James (both still with L&J) the company will be celebrating at the ILTA Conference (booth 419) with a preview of Best Authority 3.0, the upcoming version of its Table of Authorities software.

Inside: ILTA Preview pages 3 & 4 ⇨

August's wins, deals, swapouts and rollouts

National workplace law firm **Jackson Lewis LLP**, which has 700+ attorneys practicing in 49 locations, has selected **Aderant Expert** for its next generation practice and financial management system. The firm will implement Aderant Expert 8.0, which includes new 'found time' management and paperless billing functionality.

nQueue Billback says the introduction of its *Buy-it-Once Guarantee* has seen a surge in customers migrating to or upgrading nQueue cost recovery products. Since the start of 2012, 12 firms have signed to migrate from legacy products to the company's iA software; 14 firms have upgraded their existing iA Enterprise Platform; and more than a dozen have committed to moving to the new versions of iA Print Manager and iA Tablet as soon as they become available.

Cincinnati-based **Taft Stettinius & Hollister LLP** has migrated over 300 users from its existing digital dictation system to **Bighand** software, with a complete rollout to the firm's six offices. The firm cited "challenges with the previous solution" as the reason for the swapout.

Cunningham Meyer & Vedrine PC is the latest firm to sign up for the new JuraLaw SaaS-based case, calendar and docket management system from the **Law Bulletin Publishing Company**. JuraLaw's predecessor DM2000 has been used by 96 of the 100 largest law firms in Chicago.

Guidance Software has extended its penetration of the financial services industry by signing up 17 new financial services customers to run its EnCase Enterprise digital investigations platform during the first six months of this year. New customers include **Bessemer Trust**, **Credit Acceptance Corp** and **SCOR Global Life**. In addition, 16 of the 20 largest commercial banks in the US now also use EnCase Enterprise.

⇨ Two more organizations have selected the Relativity ediscovery platform from **kCura**. They are **Connolly Bove Lodge & Hutz LLP**, one of the largest IP practices in the US, and **Troutman Sanders eMerge**, a multidisciplinary strategic litigation consulting and project management group.
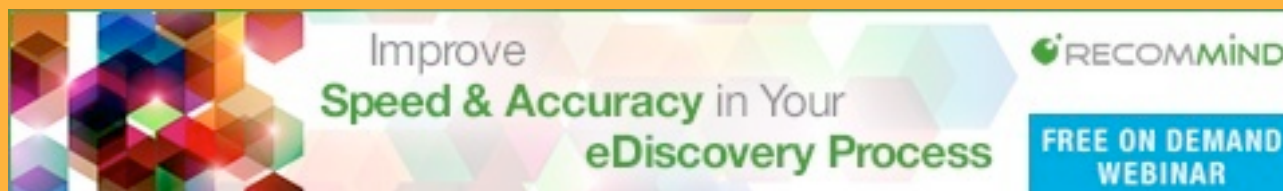
World Software reports that the first half of 2012 saw the company break all previous records for sales of its Worldox document management software. Company president Ray Zwiefelhofer said new customers included law firms, corporate legal departments and financial services companies. Three of the latest wins are **Evans & Mullinix**, which switched to Worldox from OpenText, new start-up **The Bryant Law Firm** and the legal department of **Matrix Energy LLC**.

ILTA 2012 Preview

So many vendors with so many new products but here is our pick of the new releases...

Document Production – Law firms (although their litigators will all strenuously deny this) are rapidly becoming document factories and, as a consequence, this year's ILTA will be all about document production technology, the space between wordprocessing and archiving...

World Software (booth 706-8) is launching Worldox GX3 Enterprise, a new multi-office client server (not browser-based) version of its increasingly popular DMS. The company has also added legal hold functionality to its GX3 Professional system. **PayneGroup** say visitors should check out its Metadata Assistant 4 application which company founder Donna Payne describes as "a game changer." **Microsystems** (booth 1008-1010) is formally releasing its new EagleEye automated legal document drafting and review system, which can check for inconsistent phrases and numbering, punctuation and editing mistakes, as well as incomplete items and incorrect references across legal agreements of all sizes.

Prosperoware has two new products: Zone Drive which replicates a lawyer's desktop on a mobile device, so you can access document repositories to upload and download content using smartphones and tablet apps. And, Milan Move & Archive which simplifies archiving WorkSite content. **HighQ** (booth #930) officially releases Collaborate 2.3, a major upgrade to its web-based document management and collaboration platform. **DocSolid** (booth 223) now working in partnership with Worldox, will be showing its latest scanning solutions for the corporate legal market. And **Biscom** (booth #339) will be showcasing three new features for its Secure File Transfer system: integration of fax and file transfer technology, integration with Payne Group's Outlook Send Assistant and a secure collaborative workspace iPad app. ⇨

⇨ **Best in Show –** One company absent from the *Document Production* section is **Litéra** who are launching a product so novel we think it deserves special highlighting. Called IDS and based on the *Wormhole* technology Litéra was previewing earlier this year, the new system aims to transform the way people work together, by providing true, simultaneous document collaboration, with full auditability, among unlimited users.

Although other vendors have tried to do this, IDS takes a different approach and instead of editing the actual documents, users work on an image, with all the proposed changes stored in a database for subsequent consolidation. Litéra's Norm Thomas believes IDS will have the same impact on document collaboration as conference calls had on business telephony. IDS is currently being beta-tested by one of the world's largest law firms meanwhile Litéra will be demonstrating IDS in Demo Room #1 on the ILTA exhibition hall floor. ⇨

Best of the Rest – Over in the digital investigations and litigation support sector **AccessData** (booth #416) has just launched Mobile Phone Examiner Plus (MPE+), which is designed to make mobile device data (including call logs, email, voicemail, search and browsing history, photos and GPS data) immediately available for ediscovery. If you miss AccessData at ILTA, they are also running a 23-city roadshow starting September 6th.

RenewData (booth #607 & 609) will be showing its new Language Based Analytics offering, which they say will provide significant time and cost savings for ediscovery and investigations work, without relying on artificial intelligence.

The **Affinity Consulting Group** will be talking about its new *YourExecutive* law firm management program. This offers firms outsourced access to C-level guidance on an as-needed basis. *YourExecutive* will focus on strategic, operations, IT and financial management.

Finally, **Capensys** (booth #417) will be launching its web-based KnowledgeCheck Learning Portal. The portal is designed to support rollouts and on-going learning through tutorials and exercises covering Office 2010, as well as many other popular legal software applications. Capensys say the portal's flexible purchasing options provide good value for small-to-mid-sized firms.

Breaking news...

kCura, developers of the Relativity ediscovery system, today announced **Akin Gump Strauss Hauer & Feld LLP** has purchased a license to install Relativity firm-wide. Akin Gump also plans to use Relativity's APIs to integrate the software with other ediscovery tools during litigation.

NLJ 250 firm **Loeb & Loeb LLP** today announced it has chosen **BigHand** to be its new supplier of workflow digital dictation technology. The firm is swapping out its legacy digital dictation software after experiencing several issues. "The previous system was complex to implement on the back end, requiring multiple servers and was not well-supported," said Judi Flournoy, Loeb & Loeb's Chief Information Officer.

The Insider apps are here

Legal Technology Insider has launched two neat new low cost apps for the iOS platform: *The Orange Rag* ($2.99) app delivers all the news content from the blog (including latest legal IT jobs) to both the iPhone and iPad, while *Legal Technology Insider Worldwide* (iPad only, $74.99 a year/$6.99 an issue) is an omnibus edition of the Insider's global newsletters plus highlights from the blog.
www.itunes.com/apps/theorangerag
www.itunes.com/apps/legaltechnologyinsiderworldwide

New product launches

Trainer Certification PayneGroup is offering trainer certification courses for all trainers working with Payne products including the Forms, Numbering, Metadata and Outlook Send Assistant applications.
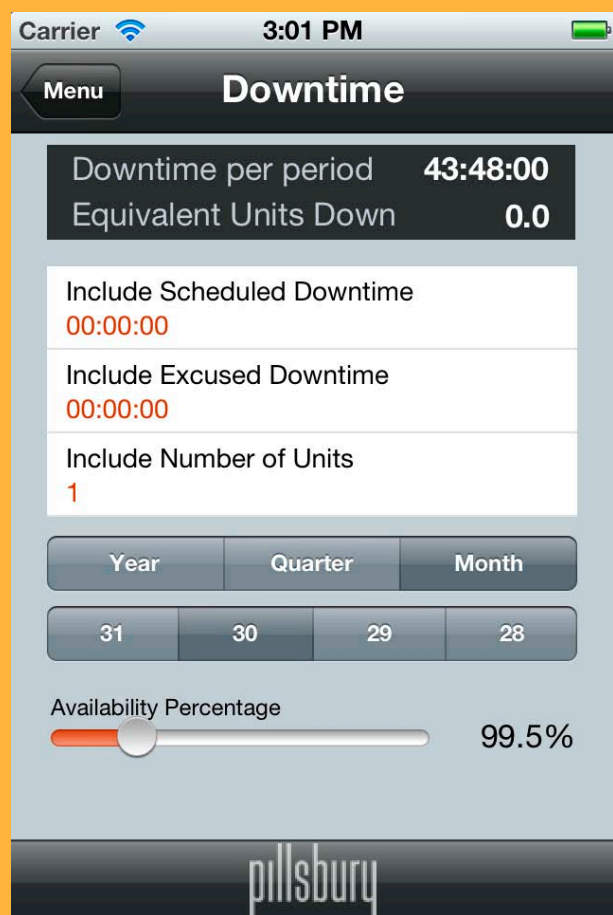**www.payneconsulting.com**

Miller/Davis update The Miller/Davis Company in Minnesota has released a new version of its M/Docs II legal forms software. Enhancements include streamlining the network configuration set-up for multiple users in a single office, so lawyers can share 1300 forms in 14 areas of law.
www.millerdavis.com

Expanded IDS management CPA Global IDS Management offering to help relieve the duty of disclosure on IP lawyers by integrating two of its solutions – IP management software FoundationIP and its Discover patent research platform.
www.cpaglobal.com

Sourcing deal toolkit app

Pillsbury Global Sourcing, part of the law firm Pillsbury Winthrop Shaw Pittman LLP, has launched a *Sourcing Deal Tool Kit App* (available free on the iTunes App Store) for iPhones. The app is designed to help people negotiating IT and business process outsourcing contracts calculate key performance and costs metrics and so be better placed to assess the impact of downtimes and measure performance against promised service levels.

People & Places

Recommind has appointed **Jeff Epstein** to its board of directors. Epstein, the former executive VP and chief financial officer of **Oracle**, will also chair Recommind's Audit Committee. Epstein comes to Recommind with a 30-year track record in business

⇨ management and financial leadership. As well as Oracle, he has also served as CFO of several other public and private companies, including DoubleClick, which was acquired by Google.

IntApp has expanded its team with the appointment of Greg Lewis as a sales account executive for the Southeast US and **Dave Sampieri** as an integration solution consultant. Sampieri has extensive experience of Microsoft Sharepoint and LexisNexis Interaction and his legal IT industry track record includes six years with **Blank Rome LLP** as director of knowledge management and director of application systems.

PayneGroup has hired **Mike Min** as director of product management. Since leaving the US Army as an intelligence officer, he has been a consultant at Microsoft, Booz-Allen Hamilton and some startups. And, long-time PayneGroup staffer **Tara Byers** has been appointed VP of workflow products.

Well-known legal technology industry thought leader **Doug Caddell** has joined **HBE Consulting LLC** (previously Hildebrandt Baker Robbins). Caddell has a 30-year track record in the industry, most recently as the CIO & chief information services officer of **Foley & Lardner LLP**. Caddell has joined HBR as head of the IT Strategy Practice Group in Chicago.

James Whitehead, previously with **Driven Inc**, has joined **Intelligent Discovery Solutions Inc** (iDS) as a project manager.

Wilson Legal has hired **Rob Beisswenger**, most recently with **Thomson Reuters Elite**, as senior director of professional services.

The ediscovery consultancy **eDJ Group** has appointed **Marilyn Gladden** as director of media services. Gladden was conference & events director for the *Masters Conference*.

DTI has promoted **Jay Koza** as VP of business development, with responsibility for boosting the company's ediscovery services. DTI has also relocated its New York City offices to larger premises in Midtown Manhattan at 64 West 48th Street. The new 10,000 square-foot site includes a secure forensic lab and a server room.

Finally, congratulations to **Aderant**, which has been named as a member of the *Microsoft Dynamics Presidents Club* for the second time, and to **kCura** which has been recognized as one of *Chicago's Best & Brightest Companies to Work For*.

Litigation support & ediscovery news

Cloud & BYOD biggest threat: **Guidance Software** has published the results of a survey it conducted in the aftermath of its annual conference earlier this year. The key findings are cloud computing and BYOD (bring your own device) are seen as the two biggest IT security and ediscovery issues for 2012. The survey found that 54% of organizations responding to the survey expected the cloud would result in more complicated data collections and 78% now allow staff to use their own devices.

New ECA buyers guide: Texas-based analysts **DCIG** has published the inaugural edition of its *eDiscovery Early Case Assessment Software Buyers Guide* which ranks 29 ECA products from 23 different suppliers. Products were ranked on 60 features, with the highest ranking product scoring 79.1% and the lowest just 24.9%.

Only three products made it into the guide's recommended list with scores of over 70%. They are: **Guidance Software** EnCase eDiscovery, **Exterro Fusion** eDiscovery and **ZyLab** eDiscovery Bundle. The rankings are the subject of considerable controversy, particularly among lower ranked vendors, but readers can make up their own minds by downloading a free copy of the 90 page guide. **www.dcig.com/buyersguides**

Smoking gun found: Colorado law firm **Silver & DeBoskey** say as a result of using Denver-based litigation support services company **Xpriori** (running **OrcaTec** predictive coding ediscovery software) to help sift through 40,000 documents in a breach of trust case, the decisive 'smoking gun' document was located a few hours after starting the final content review in preparation for trial. Then, in the words of the firm's senior litigation partner Thomas Haskins "Two phone calls led to the settlement and dismissal of the case."

• Pittsburgh-based **Review Less** has become the latest company to sign up as an OrcaTec reseller.

American Legal Technology Insider

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